



2019 ANNUAL REPORT

Our 2019 Energy Savings

LEAP's work in 2019 resulted in:



2.9 million

kWh of energy savings &



\$186,629

of household utility savings

This is the equivalent of:



2,272

tons of CO₂ emissions reduction

or



238

homes annual energy use for one year

Our 2019 Impact



4,650

lightbulbs installed



739,100

gallons of water saved from installed faucet aerators



410

attics insulated

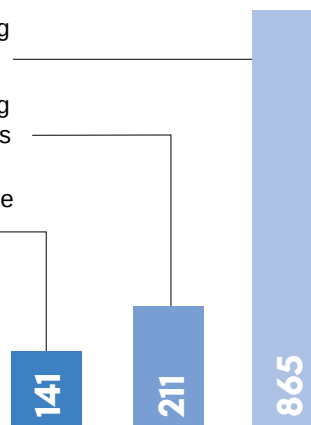
Our 2019 work resulted in the insulation of 410 income-qualified or elder-occupied households. LEAP insulates homes above the industry standard to optimize energy and financial savings, while increasing comfort for the homes' residents.

Household Engagement By the Numbers

Income-qualifying multifamily units

Income-qualifying single family units

Market-rate single family units



2019 Solarize Campaign Outcomes

939.5 kW

solar capacity installed

1.2 million

estimated annual kWh production

\$2.5 million

value of installs

101

contracts signed

\$10 million+

cumulative value of installs (2014-2019)



leap-vi.org



info@leap-vi.org



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Our Work

As a trusted nonprofit, LEAP delivers direct education and services for improved energy performance, resulting in: cost savings for families and businesses; healthier, safer, more durable buildings; and local jobs and economic growth.

LEAP matches home and business owners with the best programs, contractors, and financing options available, providing valuable upgrades like energy efficiency and solar panels – customized to their needs and budget.

“

I associate LEAP with a magic gift. Right off the bat, LEAP helps you find the less expensive, but still impactful, changes you can make to your home.

– LEAP PILOT PARTICIPANT

”

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Sustainability Program Manager for
Buildings & Operations
University of Virginia

A Letter from LEAP Executive Director, Chris Meyer

This year was an exceptional one for LEAP, as we increased the number of households served by 14% and expanded our ability to directly service clients. I feel quite privileged to have joined LEAP in early 2019 to ride the wave of growth the organization and industry are experiencing. Our team at LEAP grew by 50% in 2019, and I consider it one of the most courteous, professional, technically savvy, and entrepreneurial in the state.



The realization that energy-efficiency measures can be a tool in the affordable housing toolbox that municipalities have at hand was a pivotal one for LEAP in 2019. In recognition of that trend, LEAP increased the proportion of its services provided to income-qualifying (i.e. subsidized), rather than market-rate, households. This was possible thanks to dedicated programming from municipal partners such as the City of Charlottesville and County of Albemarle, as well as more accessible funding from utility partners like Dominion. We expect this trend to continue to accelerate in 2020 as more municipalities seek to address affordable housing and climate change mitigation at the same time.

In 2019, we also expanded our Solarize VA program, facilitating more than 40% more residential rooftop solar installations compared to 2018. Additionally in 2019, LEAP piloted an innovative mobile home retrofitting collaboration with Habitat for Humanity. Funders and participants considered it a great success, and we expect it to blossom into a full-scale program in 2020 as more resources become available.

Thank you for your support and collaboration in 2019. Together, I hope we can continue to reduce home energy use, increase comfort, and expand rooftop solar installations in 2020.

Regards,



“

Thanks to LEAP, my electricity bill is about \$70 cheaper than before the insulation and air sealing work was done.

- SOUTHWOOD RESIDENT ”

LEAP Staff - By your side, on your side.

Kara Chipiwalt
Client Relations Coordinator

Nancy Kliwer
Finance Manager

Wilson Ratliff, BPI BA
Technical Director

Heather Eggleston
Building Analyst

Chris Meyer
Executive Director

Ryan Van Patten, BPI BA
Solar Program Manager/Building Analyst, Northern Virginia

Matt Farrington
Residential Efficiency Retrofit Technician

Erin Morgan
Marketing and Outreach Manager

Ross Wood
Technical Assessor

Jamal Freeman
Residential Efficiency Retrofit Technician

Kevin Philpott
Residential Efficiency Retrofit Technician



leap-va.org



info@leap-va.org



leapva



@leap_va



@leap_va

Thank you to our partners!

Utilities

Charlottesville Gas | Columbia Gas | Dominion Virginia Power

Government Partners

Albemarle County | Arlington County | City of Alexandria | City of Charlottesville | City of Falls Church
Fairfax City | Fairfax County | Town of Vienna

Nonprofits

Albemarle Home Improvement Program | Charlottesville Renewable Energy Alliance
Community Climate Collaborative | Habitat for Humanity of Greater Charlottesville | Piedmont Environmental Council

Program Partners

Charlottesville Redevelopment and Housing Authority | Community Housing Partners | Prospect Solar
ReisingerGooch | Solar Energy World | SunDay Solar | Think Little Home Energy | UVA Facilities Department
Virginia Energy Efficiency Council | Virginia PACE Authority

