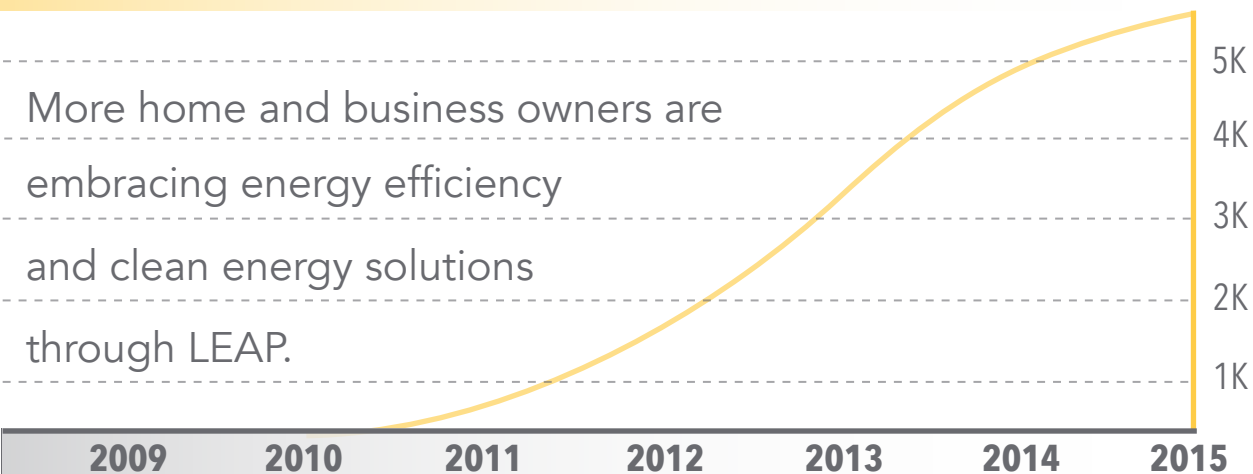




LOCAL ENERGY ALLIANCE PROGRAM THE FIRST FIVE YEARS

We're proud to have brought energy efficiency and solar upgrades to 5,600 (and counting) homes and businesses across Virginia since we got started in 2010—while having informed and empowered many thousands more. We've accomplished this and many other feats with a combination of passionate staff, steadfast local partners and funders, innovative service offerings, and small nonprofit grit.



BY THE NUMBERS # HEALTH, COMFORT, SAVINGS, VALUE.

5,674

Families in central and northern Virginia served by our efficiency and solar programs

ENERGY EFFICIENCY (2010 - 2015)

18.01

Gigawatt-hours of energy saved

1,134

Equivalent homes off the grid for one year

\$1.5M

Energy savings from whole house retrofits alone

SOLAR (2014 - 2015)

195

Residential solar installations

1,293

kW installed (6% of the total kW installed in Virginia)

\$3.5M

Value of installations

LEAP has become a key player in Virginia's clean energy future because Virginia's communities need the expertise, resources, and advocacy that LEAP provides.

161

low-income
single-family homes

859

low-income
multi-family homes

1,350

single-family
homes

As of December 2015, LEAP has worked with **2,370 HOMEOWNERS**—at all income levels—on comprehensive home energy retrofits, bringing higher values, lower energy bills, healthier and more comfortable homes to all of our neighbors.



BECAUSE LEAP IS HERE, MORE HAPPENS.

- More homes obtain efficiency upgrades: big and small, old and new, rented and owned.
- More businesses reduce operating costs.
- More solar panels are installed.
- More families are made safer and more comfortable.
- More Virginia communities are cutting their carbon footprint.
- More Virginians become educated and empowered energy consumers.

As the world of energy supply, demand, price, technology, and policy see ever-increasing change, LEAP is here to help. Because the cheapest and most secure energy is the energy you don't use, we promote efficiency as the foundation of every energy strategy. And because so many folks want to produce as well as reduce, we use our leverage to lower the cost of investing in renewable power.

With our clients and partners, LEAP takes existing resources—in the market and in our communities—and builds on them to reach more people with more impact. Looking to the next five years, we expect to do much more in renewable energy, affordable housing, energy management systems, clean energy financing, energy codes, electric vehicles, and more. All together, it's an incredibly exciting and rewarding field in which to work.

If you're reading this, and haven't reached out lately, please do. We'll find a way to work together. We are Virginia's clean energy force multiplier.

ANDREW GRIGSBY, EXECUTIVE DIRECTOR



"It's so easy to be influenced by every article you read. And there was no way we felt like we could afford to do everything we were reading. The LEAP expert helped us match our budget to an effective strategy, which allowed us to set and reach goals we could be excited about. We were thrilled with how easy it was to do the right thing for our energy use and the environment."

—Kristin S.,
LEAP client

"We are extremely proud to have partnered with LEAP on multiple programs over the past several years. Not only have LEAP programs led to the biggest gains in solar adoption ever seen in central Virginia, but these initiatives have consistently found new and innovative ways to leverage the power of community enthusiasm and installation partnerships. LEAP programs have provided a consistent volume to our business that has been a factor in our expansion - we now provide good stable jobs in clean energy to 40 awesome people across Virginia."

—Andy Bindea,
President, Sigora Solar





Opened offices at the LEED Platinum ecoREMOD

Launched an EmPOWERment fund to support homeowners in need

Worked with local real estate community to have energy efficiency added to MLS listings

Joined UVA Community Credit Union to introduce PowerSaver Loans

SOME OF OUR 2010 - 2015 ACCOMPLISHMENTS

Home Energy Makeover Contests

Better Business Challenges

Southeast Energy Efficiency Alliance's Energy Pro Award

Launched Solarize Charlottesville and Solarize NOVA



"In 2015, LEAP continued to diversify in its transition away from grant funds, bringing on new leadership and staffing, increasing its efforts promoting solar energy, and launching a new effort helping low-income and disabled people. From Nelson County in the south to Clarke County in the north, to King George County in the east—and many places in between—LEAP's Solarize campaigns made low-cost solar power available to homes and businesses. In the affordable housing sector, LEAP became a local provider for Dominion Virginia Power's expanded EnergyShare weatherization programs, helping hundreds of our most vulnerable neighbors afford their homes through energy upgrades at no cost to them. And we continue to provide expert consulting, referrals, education, and financing. As 2016 begins, LEAP is bringing energy savings and clean energy to more people in more ways than ever, applying our expertise to make their lives and communities better. We're proud to be a valued resource for our neighbors."

BILL PRINDLE, GOVERNANCE BOARD CHAIR



WHAT LEAP CAN DO FOR YOUR HOME OR BUSINESS.

We help all kinds of people improve comfort, affordability, and value.

Our clients:

- Need help getting their energy bills under control
- Are ready to go solar
- Rent or own their home or commercial building
- Are making big investments in their property and want it done right
- Qualify for assistance from government or utility programs
- Are tired of rooms that won't heat/cool properly
- Want unbiased advice on how to make their home or business better

To meet these needs we offer a range of services, including:

- Low-cost (sometimes even free) walk-through energy evaluations
- Solarize campaigns that make going solar simple and affordable
- Loans as low as 0% for efficiency improvements or adding renewables
- Comprehensive, diagnostic energy audits
- Help accessing rebates and incentives
- Ongoing consulting services for complex construction projects
- Installation of energy saving products
- Workshops and trainings for the public and building professionals

CONTACT US TODAY. info@leap-va.org 434.227.4666. leap-va.org.

LEAP MAKES A DIFFERENCE. YOU CAN HELP.

While some of our activities earn revenue, they do not cover all of the costs to fully maintain the organization and to effectively execute our mission. Your tax-deductible donation helps keep this feisty, local nonprofit alive and well to continue this work across Virginia.

LEAP-VA.ORG/DONATE

www.LEAP-VA.org
info@LEAP-VA.org



Hit 1,000th retrofit for Better Buildings Neighborhood Program, 2nd program in the country to achieve the milestone

Hosted an AmeriCorps team to assist with community outreach and home energy reviews

Launched Charlottesville Commercial Clean Energy Loan Fund

Kicked off Energize!Charlottesville with the City of Charlottesville

Introduced PTO/nonprofit fundraising

Administered Department of Energy's Weatherization Innovation Pilot Program

Piloted the Department of Energy's Home Energy Score

Hosted roundtable with the White House Council on Environmental Quality

Implementers of Dominion Virginia Power's Home Energy Check-Up and EnergyShare weatherization programs

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